



<https://decastroconsulting.ph/careers/debt-negotiator/>

Debt Negotiator (WFH – PIA)

Primary Responsibilities

The Debt Negotiator will be responsible for negotiating with creditors on behalf of clients to reduce outstanding debts and facilitate favorable settlement agreements. The ideal candidate will possess strong negotiation skills, attention to detail, and a commitment to delivering exceptional service to clients.

RESPONSIBILITIES:

- Negotiate debt settlement agreements with creditors on behalf of clients, aiming to reduce outstanding balances and facilitate resolution.
- Coordinate with affiliates and external partners to ensure timely and successful debt settlement negotiations, maintaining open communication and documentation throughout the process.
- Conduct thorough assessments of client financial situations and develop customized negotiation strategies tailored to their needs and goals.
- Gather and analyze relevant financial information, including debt balances, interest rates, and payment history, to inform negotiation efforts.
- Advocate for clients' interests during negotiations, presenting compelling arguments and proposals to achieve mutually beneficial outcomes.
- Maintain open communication with the team throughout the negotiation process, providing regular updates and addressing inquiries and concerns promptly.
- Document negotiation efforts, settlement agreements, and client interactions accurately and thoroughly using CRM software or other designated systems.
- Collaborate with cross-functional teams, including client care specialists and financial consultants, to ensure seamless coordination and support for clients.
- Stay abreast of industry trends, regulations, and best practices related to debt negotiation and settlement, continuously enhancing knowledge and skills.

QUALIFICATIONS:

- Resides within Metro Manila or nearby areas.
- Previous experience in debt negotiation, collections, or payment processing role is advantageous.
- Fluent in English with excellent communication skills, both verbal and written.
- Strong negotiation skills and the ability to effectively advocate on behalf of clients.
- Ability to work independently and manage time effectively in a remote work environment.
- Proficiency in MS Office and CRM software.
- A positive attitude, resilience, and a commitment to helping clients achieve financial freedom.

Contacts

Employment Type

Full-time

Job Location

Metro Manila, Philippines

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December 19, 2024

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